FY 2021 revenue

# **FORSEE POWER**

Smart battery systems for a sustainable electromobility

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### Today's speakers



#### **CHRISTOPHE GURTNER**

Founder, Chairman & Chief Executive Officer

**30+** years in the battery industry



#### **MATHIEU DARNE**

**Chief Financial Officer** 

**20+** years in the automotive industry



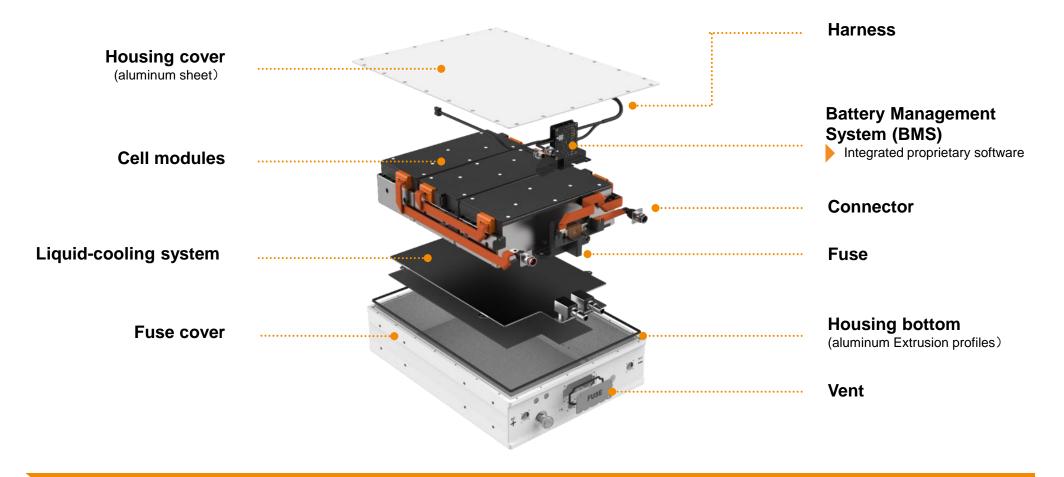
#### **SOPHIE TRICAUD**

Director of Communications, Sustainability and Public Affairs

> **15+** years in corporate/CSR communications



## We design, develop and manufacture smart battery systems



Unique set of **capabilities for software electronics engineering** to design appropriate battery management systems



# Smart battery systems for a sustainable, zero-emission electromobility





Cell sourcing

Battery packs, system design & manufacturing



First life in electric vehicles

Second life in energy storage systems & electric vehicles

Recycling management



# Attractive market fundamentals driven by regulatory pressure and secular consumer trends

#### **URBAN AREAS**

Pressure from large cities to accelerate the electromobility transition

#### GOVERNMENTS

Sustainability initiatives worldwide

### 80%

Of the bus fleet will be pure battery electric in Paris by 2025 <sup>(1)</sup>

> **100%** buses in Greater London to be zero-emission by 2034 <sup>(2)</sup>

### 2040

California's goal for public transit agencies to transition to 100% zero-emission bus fleet <sup>(3)</sup>

#### plug-in hybrid

END CUSTOMERS

### **41%**

CAGR 2019 – 2027 for electric scooters and motorcycles in Europe <sup>(5)</sup>

Fully electric vehicles sales now exceeding

### **45**%

CAGR 2020 – 2027 Europe is going to be the fastest growing electric commercial vehicle market <sup>(6)</sup>

Sources: (1) RATP Website; (2) London government – London's electric bus fleet becomes the largest in Europe – 2019; (3) California Air Resource Board - 2018; (4) European Commission – A fundamental transport transformation: Commission presents its plan for green, smart and affordable mobility – 2020; (5) Markets & Markets – Electric scooter and motorcycle market – 2019; (6) Markets & Markets – Electric commercial vehicle market – 2019



2050

Nearly all cars, vans, buses

& heavy-duty vehicles to be zero-emission in Europe <sup>(4)</sup>

## A leading player and pioneer in the field of electromobility



We design, develop and manufacture smart battery systems for sustainable electromobility applications in the transport industry.

#### **COMPANY SNAPSHOT(1)**



**€E71m** 2021 Revenues guidance



44%

2015-2020

**Revenues CAGR** 



160+ Engineers



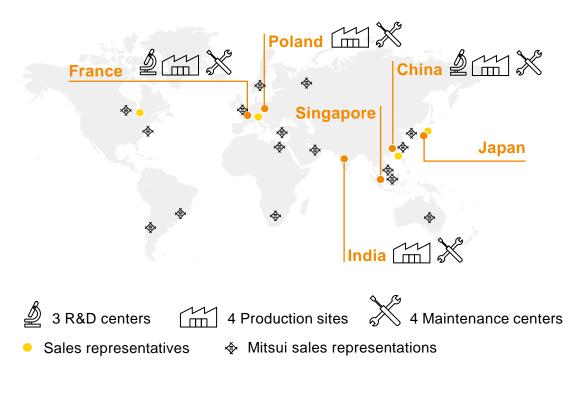
Capacity<sup>(2)</sup>



600+ Employees



#### GLOBAL PRESENCE

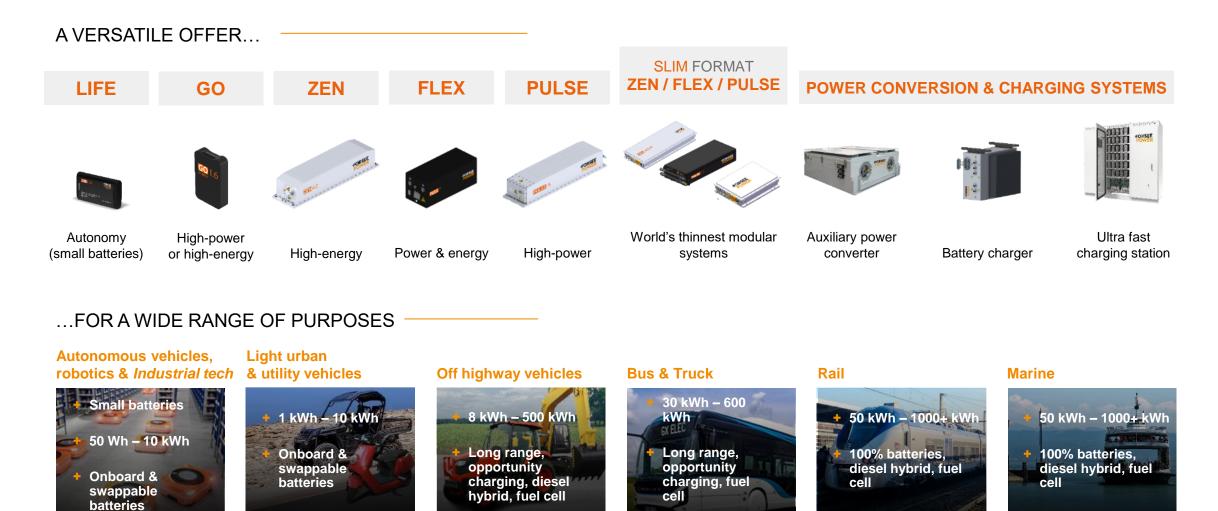


Source: Company

Notes: (1) Figures as of June 2021; (2) Forecast installed production capacity as of end of 2021

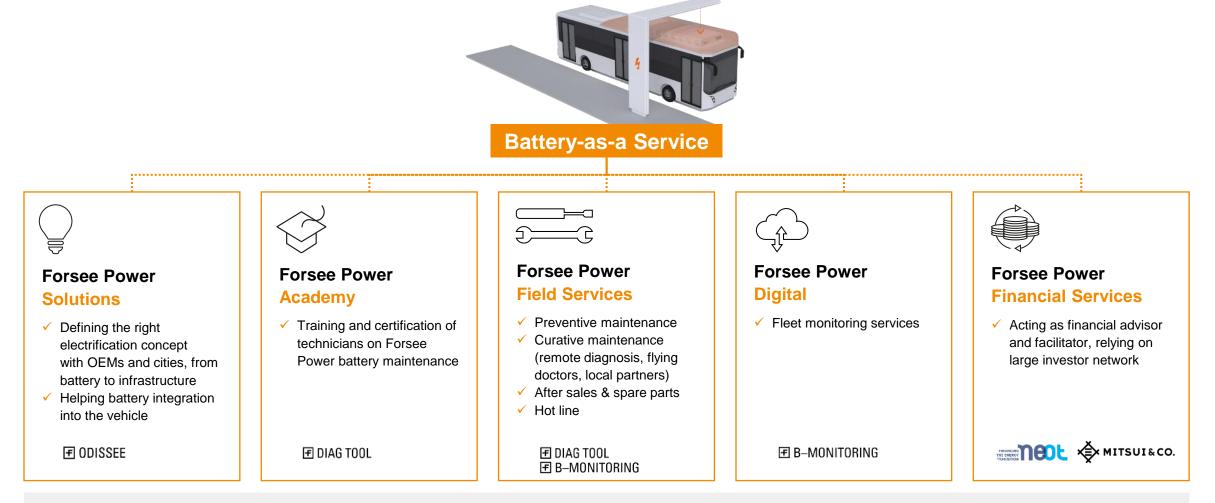


# Comprehensive product suite covering a wide range of targeted end markets



FORSEE POWER

# Full-service support and financing to accelerate transition to electromobility



✓ Facilitates realization of sales

✓ Increases loyalty of customers

# Clear leader in high value-added end markets with blue-chip client references





Notes: (1) By number of references; (2) Excluding bicycles Source : Management assessment



# FORSEE POWER

Smart battery systems for a sustainable electromobility Pour lire la présentation complète du chiffre d'affaires 2021 et recevoir les communiqués de presse dès leur publication, nous vous invitons à vous inscrire à la newsletter de Forsee Power en cliquant sur le bouton suivant : S'abonner à l'alerte e-mail